Rosenberger

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Fridolfing, Oktober 17th, 2025

Significant Changes due to the SAP S/4HANA Implementation at Rosenberger – Update letter

Dear valued supplier,

As we informed you, as our partner, Rosenberger will change to a new ERP system at the end of 2025.

This will affect the Rosenberger companies at the locations in Fridolfing, Mühldorf, and Radeberg (Germany) as well as Nyírbátor and Jászárokszállás (Hungary). It will optimize our internal processes for even more efficient collaboration with our suppliers and enabling us serving our customers in the best possible way.

What does that mean for you?

The transition to SAP S/4HANA will entail several organizational changes that will also have an impact on our business processes and our cooperation with you.

If you have any questions regarding the upcoming changes, please feel free to reach out to your contact person at Rosenberger.

1) **Plant separation of Rosenberger Magyarország Kft.**

With the implementation of SAP, Rosenberger Magyarország Kft. (hereinafter "RoHu") will operate as an independent plant organization, separated from Rosenberger Hochfrequenztechnik GmbH & Co. KG (hereinafter "RT"). Accordingly, all transactions – including orders, order confirmations, deliveries and invoicing – will be handled separately from the ordering site via the respective company code:

a. Each Rosenberger entity will plan and procure its requirements independently. Invoicing will take place directly between the ordering Rosenberger entity and the supplier.

b. In the future, existing contractual agreements between RT and its suppliers (e.g., framework agreements, nomination agreements, scheduling agreements, NDAs) will also form the contractual basis for RoHu's cooperation with you. Therefore, we rolled out the "Inclusion Agreement". The agreement regulates that all agreed supplier-related contracts with RT is as well valid for daughter companies.

c. *Information of the Cut-Over phase [transition to* SAP S/4HANA*] you find the in paragraph 7.*

- *Basic Migration rule: If the actual main storage location is RoHu, the material / component is migrated to RoHu and will be ordered from RoHu in the future and invoiced from your side accordingly.*

d. Rosenberger Magyarország Kft legal entity information:

- Address: Rosenberger Magyarország Kft., Rosenberger Katalin u. 1. H-5123 Jászárokszállás, Hungary

- DUNS No. 40-126-4973
- **Commercial Register:**
  - Jász-Nagykun-Szolnok megyei Cégbíróság, 16-09-007272
  - VAT : HU12375257; HU tax nr. : 12375257-2-16

e. **Bank Accounts (Currency):**

- UniCredit Bank Hungary Zrt. (HUF)
  - SWIFT: BACXHUHB; IBAN: HU78 1090 0035 0000 0002 3839 0007
- UniCredit Bank Hungary Zrt. (EUR)
  - SWIFT: BACXHUHB; IBAN: HU43 1091 8001 0000 0002 3839 0014
- Deutsche Bank AG (EUR)
  - SWIFT: DEUTDEMMXXX ; IBAN: DE17 7007 0010 0815 2944

f. **Task for you as supplier:** As you will enter RoHu as a new entity into your systems, please inform us entering about your customer number in your system for RoHu.

2) System based changes from proAlpha to SAP

a. Introduction of new supplier numbers

i. With transition to SAP S/4HANA, each supplier will be assigned to a new supplier number based on a unique legal entity and managed as a unified business partner. If a business relationship exists both as a customer and as a supplier, it will be managed under a single BP number (Business Partner).

ii. The new supplier numbers will be shared with you beginning December 2025.

b. Machine Processing of documents (Open Text)

i. We will use with SAP a new OCR software solution to read and process order confirmations or invoices automatically. The solution we are using is SAP standard.

ii. Consequently you, as our supplier, have to use a machine-readable pdf format. All relevant information (Rosenberger material number) must match the purchase order in terms of content and structure.

iii. Correspondence via email cannot be machine processed. As the software is learning to read your documents, please avoid changing the format.

c. Introduction of supplier batch numbers

i. For improved traceability, the supplier batch number will be recorded in the goods receipt and will be requested from the supplier. A single-batch delivery is not required.

d. English as standard language for system-generated business documents

i. Due to our international customer and supplier base and to simplify administrative processes, all business documents and labels will be issued in English only.

e. Adjustment of recipient address for purchasing forms

i. To simplify the dispatch of orders, contracts, and other purchasing documents, this will be sent exclusively to a central, predefined email address per supplier. Please see the following tables.

ii. Order Confirmation

Nr.	*Plant*	*Plant SAP*	*Mail-Address*
1	*Plant Fridolfing (RT)*	*1010*	*orderconfirmation1010@rosenberger.com*
2.	*Plant Radeberg (RAD)*	*1011*	*orderconfirmation1011@rosenberger.com*
3.	*Plant Jászárokszállás (RoHu1)*	*2111*	*orderconfirmation2111@rosenberger.com*
4.	*Plant Nyírbátor (RoHu5)*	*2112*	*orderconfirmation2112@rosenberger.com*

iii. Invoice

Nr.	*Plant*	*Plant SAP*	*Mail-Address*
1	*Plant Fridolfing (RT)*	*1010*	invoice@rosenberger.com
2.	*Plant Radeberg (RAD)*	*1011*	invoice@rosenberger.com
3.	*Plant Jászárokszállás (RoHu1)*	*2111*	konyveles@rosenberger.com
4.	*Plant Nyírbátor (RoHu5)*	*2112*	konyveles@rosenberger.com

f. Harmonization of order units and order weight units (per 1000)

i. To standardize and simplify processing, in the future there will be only one defined order unit and order weight unit per product group.

3) Operations

a. Extended use of scheduling agreements and EDI integration

To increase process reliability and data quality, we will expand the use of scheduling agreements and EDI functionality for all serial product relevant material.

b. Scheduling agreements instead of volume-/quantity contracts

i. In all serial relevant products and packaging material, all existing volume-/quantity contracts will be converted into scheduling agreements. Exceptions will be discussed with you beforehand.

ii. Therefore the "Delivery Schedule Processing Agreement" or the new version of the Framework Purchasing Agreement must be agreed with you. Your Strategic Purchaser will get in contact with you.

c. Planning Logic

i. Firm Zone = Frozen Zone

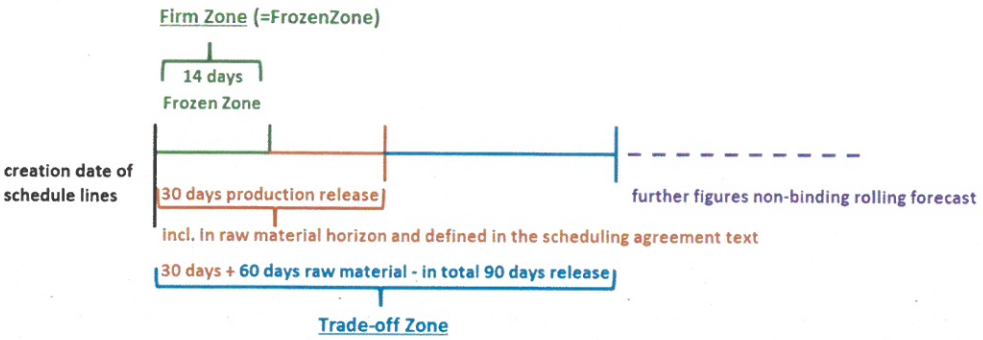
The agreed Frozen Zone horizon for an item is displayed in the Firm Zone field in calendar days on the scheduling agreement.

If the date of a schedule line lies within the Firm Zone, this line should not be changed anymore in terms of date and quantity without consulting you.

ii. Trade off Zone = Material Release

The agreed production and raw material release horizon is combined and displayed in the Trade off Zone field in calendar days on the scheduling agreement. If the date of a schedule line lies within the trade-off zone, the supplier has the go-ahead to purchase any input materials necessary to produce the scheduled quantity. In addition, the supplier has the go-ahead for production of parts according to the separate specified production release and safety stock in the scheduling agreement.

example:



d. Metal chips – storage structure [if applicable]

i. If metal chips are provided as part of the procurement process, a corresponding storage location must be created in SAP S/4HANA. Due to the separation of plants and the structure of the purchasing organizations, metal accounts on the supplier side must be managed separately by plant in the future.

e. Harmonization and categorization of price conditions (surcharges and precious metal surcharges)

i. The structure of price conditions for precious metal surcharges will be optimized to ensure that the respective metal categories and agreed prices are correctly displayed on purchasing documents. (The supplier is requested to use the Rosenberger Template, please get in contact with us.)

ii. Other surcharges – such as transport or documentation – will in future be shown on the purchase order documents via defined price conditions.

f. Logistics Manual

i. The Logistics Manual has been rolled out to you already.

ii. In the future, fixed packaging units and standardized labelling will apply in accordance with the logistics manual. This will improve warehouse efficiency and supply chain transparency.

iii. Please be also informed, that inconformity to agreed standards is subject of logistic claims.

iv. For Rohu, for the inbound logistic communication, there are new e-mail addresses valid from 01.01.2026 (customs clearance as actual via RT):

1. Plant 1 (Jászárokszállás): RoHu1.import@rosenberger.com
2. Plant 5 (Nyírbátor): RoHu5.import@rosenberger.com

4) Cut-Over Phase

a. Preparation to secure the shutdown period

i. To ensure a smooth transition and continuous delivery capability during the go-live phase, we will initiate the build up of safety stocks in preparation phase in agreement with you

b. Cut-Over Guidance

i. If an order is placed in 2025 for delivery to RoHu in 2026, you deliver as planned to RoHu, but please change the invoice address to the entity of Rosenberger Magyarország Kft and send the invoice to konyveles@rosenberger.com

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ii. From outside EU: If material is already in transit or is delayed due to a delay in shipment or delay in customs no action is required from your side.

c. Milestones

i. The new supplier numbers are shared with you beginning December 2025.

ii. Our current ERP system will be shut down on 20.12.2025

iii. **Delivery from 12.12.2025 – 06.01.2026 cannot be processed. Please stop deliveries from 12.12.2025 onwards until 07.01.2026.**

iv. In case of important and urgently needed deliveries during the shut-down period, the related Operative- or Strategic Purchaser will approach you to align special measures.

v. Price adjustments and material surcharge information in our system can be processed until 12.12.2025.

vi. If you are delivering via scheduling agreement, unbinding forecast during the time 12.12.2025 – 06.01.2026 are not to be fulfilled. A separate information letter will reach you soon.

d. Migration Rules (RT, RoHu, RAD) for Transactional data:

i. For deliveries after 07.01.2026, please change the actual number logic you see below to the new number logic on your documents (order confirmation, invoice, delivery note).

Transactional Object	Purchase Orders	Purchase Contracts	Purchase Scheduling Agreement
Old numbers (proAlpha)	5xxxxxx	4xxxxxx	2xxxxxx
New numbers (SAP)	PO5xxxxxxx	C004xxxxxx	S002xxxxxxx

5) Tasks for you as supplier:

a. As you will input RoHu as new entity into your systems, please inform us of the new customer number.

b. Please confirm the receipt of this letter.

c. Please check the details and confirm your conformity to the above-mentioned information and requirements.

If there are any questions, please contact your Strategic Purchaser and we will clarify the remaining questions as soon as possible.

We will provide you with more detailed information in the coming weeks and would like to thank you in advance for your support and understanding.

Best regards,

Eric Küppers
CEO

Jochen Ehrenberg
COO

Josef Rottenaicher
CFO

Jochen Müller
EVP Global Purchasing